



# Business Development Officer

## FEATURES AND BENEFITS:

- Medical, Vision and Dental
- Employee Assistance Program
- Virtual Doctor Visits through Teledoc
- Group Life Insurance Paid by Employer for 1x employee's salary
- Vision, Short and Long-Term Disability, Additional Life Insurance, Flexible Spending Account – Voluntary Benefit Options
- 401(k) Plan with discretionary match
- Competitive PTO days (up to 5 weeks through tenure and accrual)
- 9 paid holidays
- Paid time off on employee birthday
- Annual employee holiday party, employee appreciation breakfast, and company picnic

## YOUR ROLE:

The Business Development Officer will be able to work closely with a well-seasoned team of recruiters to actively seek new business development opportunities with companies that have employment needs (including Professional Services, Temp or Temp to Hire, Contract, Skills Assessment, Pre-screening). The candidate will utilize several resources to penetrate businesses in their market but will also be tasked with leveraging their existing contacts and network to develop and grow new business. This candidate will become a team member in one of the most respected staffing companies in the industry that has a culture focused on employee engagement and development.

## BACKGROUND PROFILE:

- Energetic, willingness to learn and grow with the business
- Highly motivated with natural sales skills
- Ability to handle multiple work assignments
- Strong computer literacy
- Oral and written communication skills
- 4 year degree preferred (or equivalent experience)